

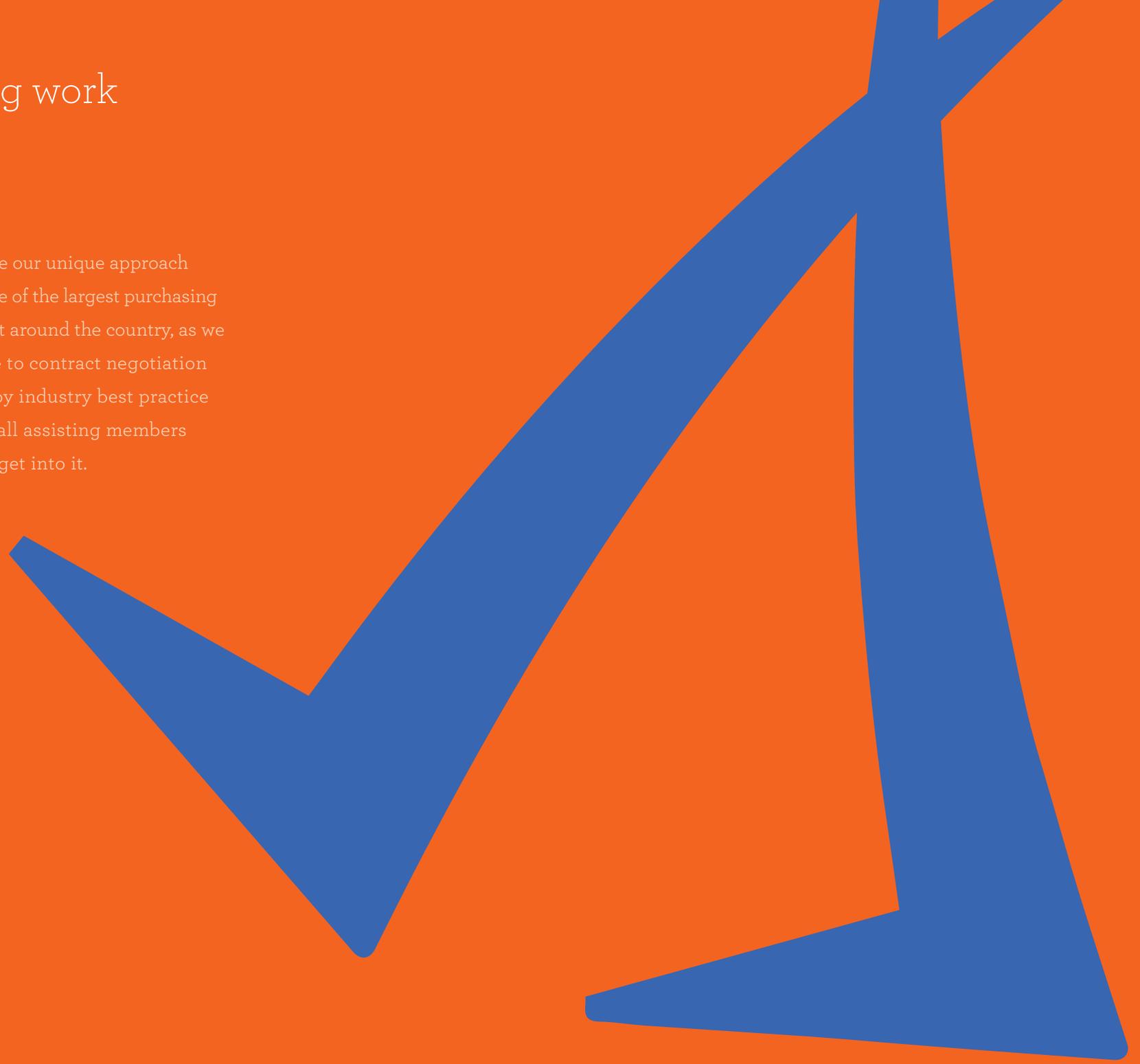
Procurement
Australia

At Procurement Australia,
We get it.



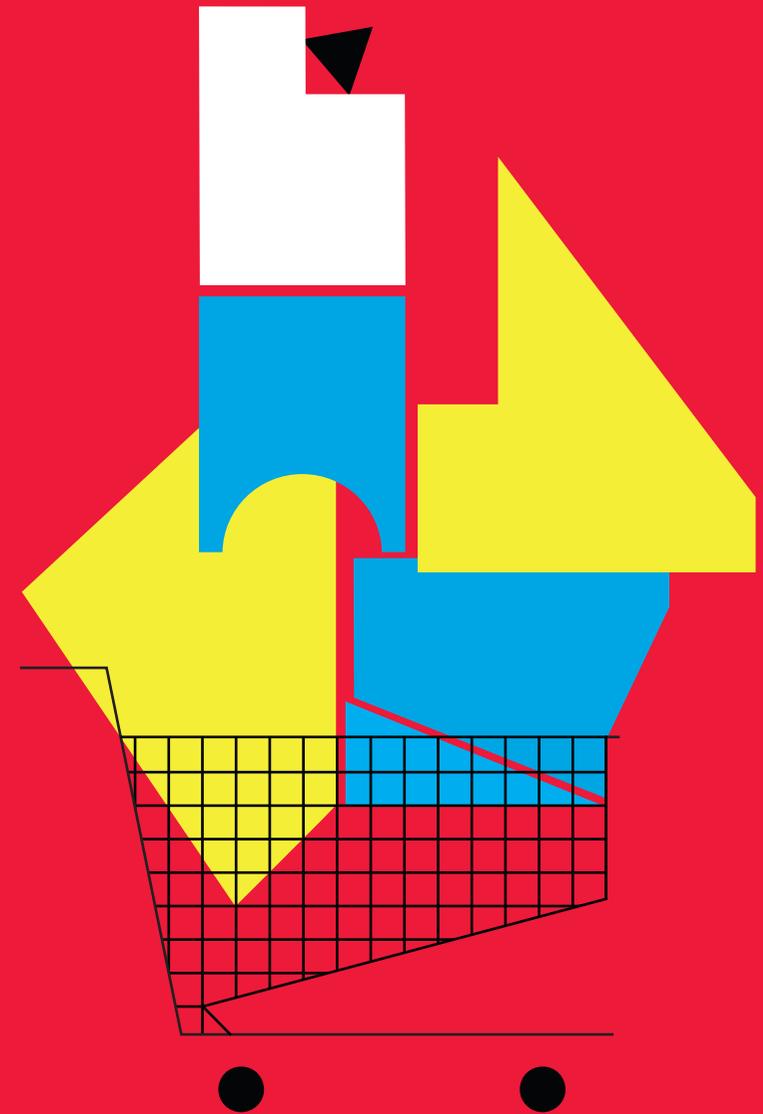
We're always doing the leg work for better results.

Welcome to our world. The following pages share our unique approach to helping businesses like yours get ahead. As one of the largest purchasing groups in Australia, you'll find our members right around the country, as we offer them everything from consulting expertise to contract negotiation support. Our procurement approach is driven by industry best practice insights, governance and probity information, all assisting members on their pathways to purchasing success. Let's get into it.



Your national one-stop shop.

With more than 700 member businesses around Australia, over 30 years we've established one of the largest buying groups in the country. Our approach won't just benefit your business, but the business of Australia too. We'll get what you want cheaper, smarter and faster - so you can get on with the job, while getting the most of every transaction and interaction your business makes. Together, with buyers and suppliers, we are Procurement Australia.

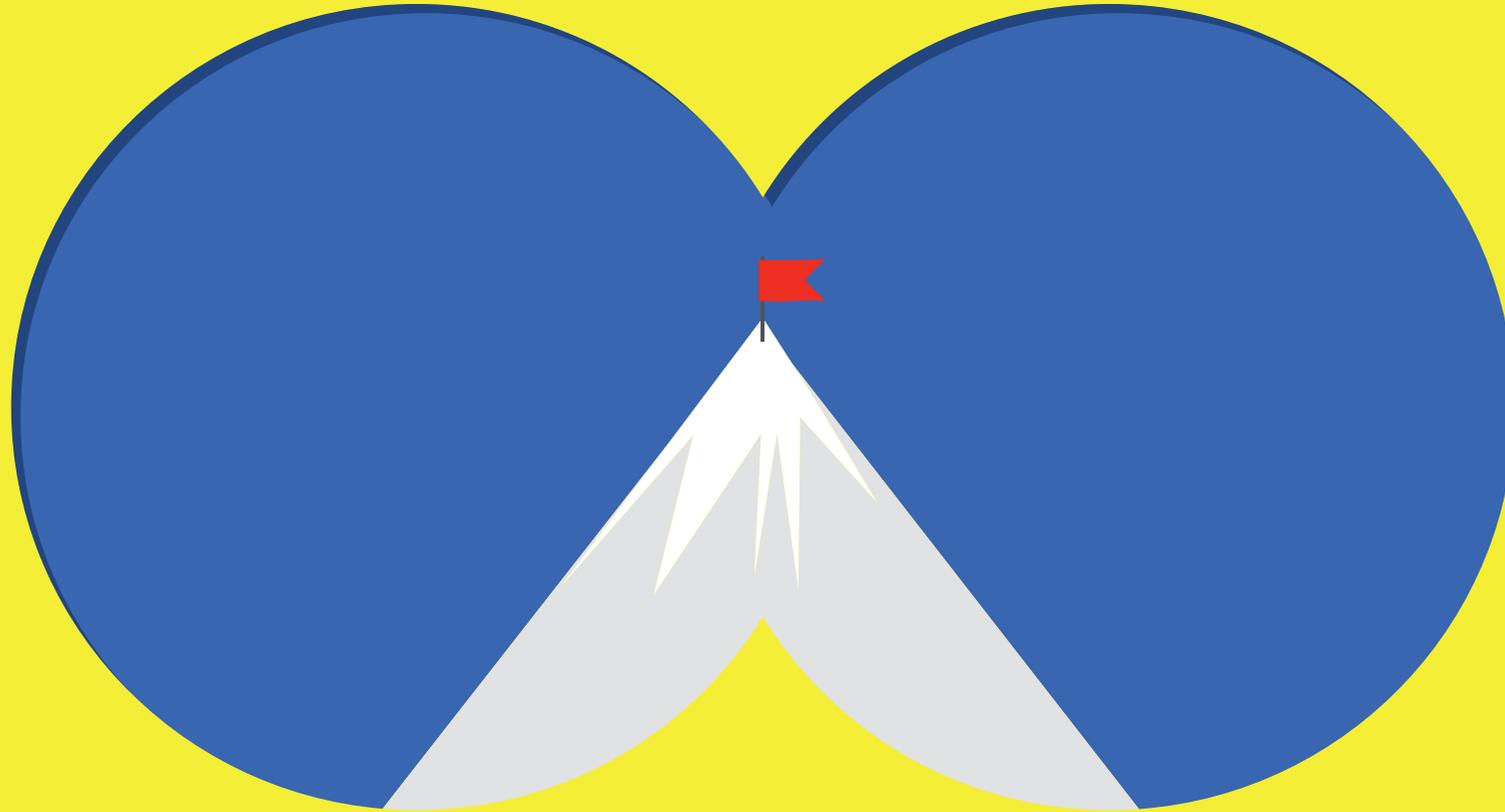


Our expertise will
take you to new heights.



Our membership body covers a diverse set of industries and areas including local, state and federal government authorities, trusts, not-for-profits, universities and TAFEs, water corporations, libraries and the private sector. These members make the most of a range of services such as publicly tendered contracts, brokering services, committed volume contracts and clustering and collaboration services. Add our purchasing expertise into the mix, along with our strong national sales and marketing team, and you'll see that we're here to help businesses like yours to get ahead. In addition to this, we also offer a detailed online contracts catalogue, as well as conferences and training workshops.

Set your sights on success
and we'll help you get there.



With over 30 years in the procurement business puts us in a leading position to inspire and encourage Australian businesses with successful strategies and strong outcomes. On top of our traditional service as one of the nation's leading procurement organisations, our procurement consulting unit adds even more value to our members by offering bespoke advice and solutions to meet their specific needs. From spend analysis to opportunity identification, procurement benchmarking to the development of spend categories, our consulting unit draws upon more than 50 years of collective procurement experience to deliver true value for money and measurable savings.

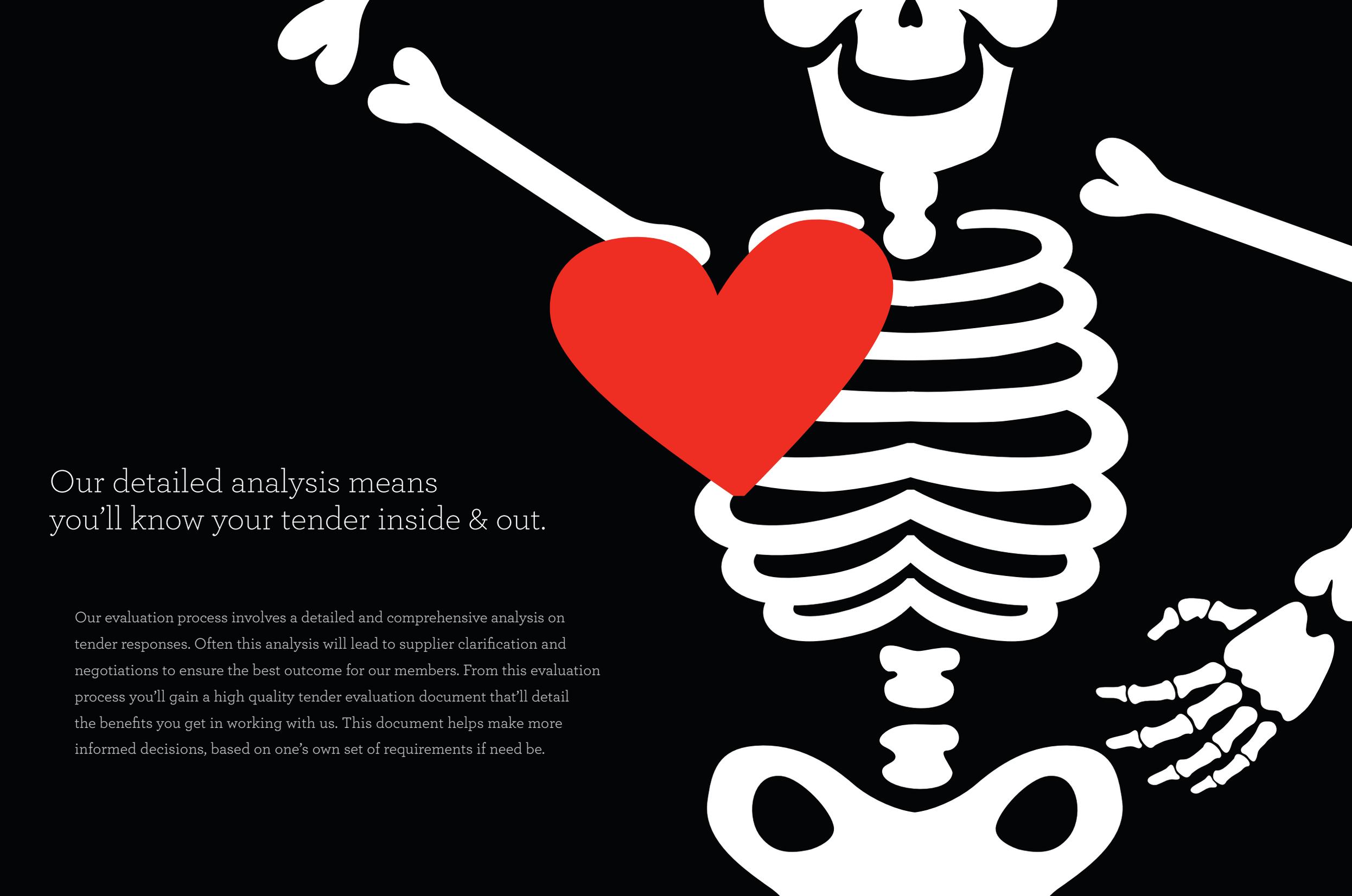
Keeping a sharp eye on things, we always dot the I's & cross the T's.

Get the best in the business working on yours. We give you the standard of service you need to succeed with industry best practice, promoting:

- Clarity in roles between clients and service providers
- Transparency of organisational and legal delegations
- A clients' real intention, rather than that of a benchmarked one
- Conformity with tendering ethics
- Confidence by tenderers
- Aggregated volumes, better price and stronger contractual arrangements
- Reduction in tendering costs for all stakeholders.

Our ethical, transparent approach to governance and probity ensures you're in trusted hands and that business is always fair. We also offer outsourcing to members, with constant consideration to ensure that the tendering, contract and supplier relations management activities are of the highest ethical standard, always. Get the time and attention your business requires to succeed through our excellent tender processes with extensive scoping to establish more accurate member needs. This means processes are always well defined, documented, filed and audited for quality. This also means that ethics are adhered to around supplier interaction during the tender process and that with extensive market analysis, members get what they need to succeed and achieve the best results possible.



A stylized white skeleton is centered on a black background. A large, solid red heart is positioned over the skeleton's chest area, partially obscuring the ribcage. The skeleton's arms are raised, and its hands are open. The overall aesthetic is clean and graphic.

Our detailed analysis means
you'll know your tender inside & out.

Our evaluation process involves a detailed and comprehensive analysis on tender responses. Often this analysis will lead to supplier clarification and negotiations to ensure the best outcome for our members. From this evaluation process you'll gain a high quality tender evaluation document that'll detail the benefits you get in working with us. This document helps make more informed decisions, based on one's own set of requirements if need be.

Our approach to collaboration means we're like peas in a pod.

We'll run group workshops, helping us to spot common purchasing needs for members. We'll bring together tender reference groups so that industry can advise on industry needs and develop best outcome strategies, and we'll also collect data and consolidate it according to specific requirements and timelines. We'll identify product champions for the tender reference groups, helping you whenever you need them, while ensuring you always have the right people representing your business when we're talking with suppliers. We'll also prepare tender documentation and undertake the tender process for you. We'll always remain relevant and help you get what you need.



To find out how we can
get it for you visit:
procurementaustralia.com.au

